

GLC

GOVERNMENT AFFAIRS,
LEGAL, & COMPLIANCE

REGULATORY & COMPLIANCE

For companies looking for speedy, reliable action on legislative, judicial or regulatory changes that affect their products and services, look to AAIS.

AAIS Government Affairs, Legal & Compliance professionals continuously monitor the regulatory environment for changes in the evolving P&C marketplace, and delivers timely updates to our Members. That vigilance also helps ensure AAIS maintains compliant forms.

AAIS Government Affairs, Legal & Compliance (GLC)

services include:

- Participation in government relations activities through trade associations and other national entities.
 - Sharing information on impending regulatory actions with Members.
 - Contributions to policymaking decisions that shape regulation.
- Continuous monitoring of legislation and court decisions that trigger notification to our customers of any changes needed.
- Expedited development of compliance filings to allow companies to adopt solutions immediately upon regulatory approval.
- Delivery of those changes with clear concise instruction on impact to products.

Hi-Tech Access

- StateNet and Lexus/Nexis Research Tools.
- System for Electronic Rate and Form Filing
SERFF is the NAIC's state-of-the-art platform for insurers and regulators, accelerating the pace of entry for new and renewing products, while ensuring compliance.
- Use of social media, intellectual capital, as well as the traditional advisories and bulletins to notify customers of important compliance information.

Dedicated Service

- Seasoned attorneys with private firm claims defense and insurance product development experience.
- Compliance professions with decades of insurance company compliance and SERFF filing Experience.
- Consultative reviews of programs for compliance and filing support for custom proprietary programs.

For more information on the AAIS commitment to quality member focused service, contact an AAIS advisor.

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Member Focused Advisory Solutions



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AAIS COMPLIANCE AND GOVERNMENT AFFAIRS CONTINUOUSLY MONITORS THE REGULATORY ENVIRONMENT FOR CHANGES IN THE EVOLVING P&C MARKETPLACE.

Superior Service Supporting Member Growth

AAIS solutions are supported by a modern infrastructure, advanced technologies and a team of experienced and dedicated AAIS Advisors committed to delivering superior service...a hallmark of the AAIS approach.

Compliance, Filing and Government Affairs

All AAIS programs are supported by a team of lawyers, government affairs and product compliance specialists dedicated to monitoring laws and regulations impacting forms and rates. Members gain confidence knowing AAIS forms and manuals are kept up-to-date and fully compliant with the latest laws and regulations.

Statistical Reporting Services

For decades, AAIS has been a licensed statistical agent in 51 jurisdictions for all P&C lines, collecting data that helps Members meet regulatory statistical reporting responsibilities. Data reported to AAIS supports loss cost development and ratemaking that aids in the development of new products. AAIS statistical reporting services are included in Association Membership agreements and earn Members Preferred Pricing on their AAIS program affiliations (forms, manual rules, and rating info).

Actuarial Advice and Counsel

AAIS programs are fueled by our accredited actuarial specialists with the data, expertise, and tools to deliver credible, refined rating information. The AAIS actuarial team provides valuable counsel to Members' actuarial operations, particularly when considering new markets or exploring new rating variables.

Stride Insurance Solutions

Stride integrates the next generation capabilities of AAIS with advanced insurance technologies and support to deliver customized, modern programs with advanced infrastructure. The Stride team collaborates with Partners to develop unique solutions only offered by AAIS. Stride is dedicated to helping Members leverage emerging technologies and opportunities to enhance efficiency and promote growth.

For more information...

To find out more about AAIS's GLC solutions contact:

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Robin S. Westcott, J.D. is Vice President of Government Affairs, Legal & Compliance (GLC) at AAIS, a national not-for-profit, Member-focused advisory organization. Ms. Westcott is an attorney who spent more than 20 years in insurance-related regulatory positions in Florida, most recently as the state's appointed insurance consumer advocate. She joined AAIS in 2013, where she oversees product compliance operations, consults with state insurance departments about the practical implications of regulatory initiatives and acts as the general counsel. The GLC team at AAIS monitors the broader regulatory environment for changes in the P&C marketplace on behalf of AAIS Members. Recently Ms. Westcott has lead development of innovative insurance products like CannaBOP, the program solution for businesses in the emerging cannabis industry. Ms. Westcott is also helping lead the charge in development of the insurance industry's first blockchain platform developed specifically for regulatory compliance, openIDL. openIDL supports regulatory reporting of statistical data and data calls, providing access to timely and accurate information so regulators and carriers receive more holistic and dynamic information, as well as valuable and relevant insights into exposures and market trends.



Member Focused Advisory Solutions