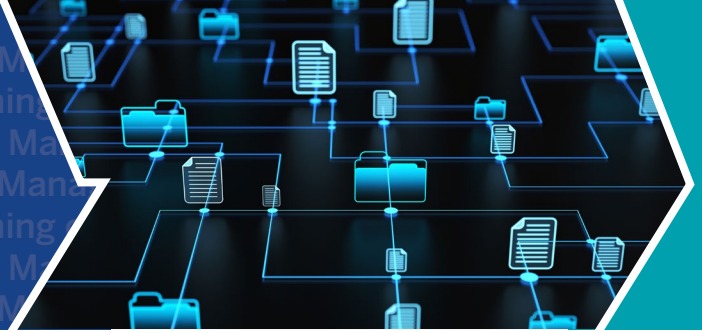


# AAIS Speed to Market (S2M) Toolkit



The AAIS Speed to Market (S2M) Toolkit helps Member companies efficiently and effectively introduce new insurance products, ensuring they are current with the latest features. Many times, this can be the difference between success and failure.

The S2M Toolkit provides components in formats that can be easily digested and utilized by our Member companies and are an integrated complement to the complete and compliant AAIS forms, endorsements, and manual rules and rating information. Working together with AAIS Onboarding services, our S2M Toolkit tools are focused on alleviating the stress of migrating to new and updated products in current and new jurisdictions.

## S2M Toolkit Tools

### Product Models

Product Models allow Member companies to consume the content of AAIS insurance products in both human and machine-readable formats.

- Accelerate product development using visualization tools, product content, and code.
- Personalize insurance products to meet demands.
- Create one source of product metadata.

### S2M Mind Maps

Mind Maps provide a visual representation of an AAIS insurance product.

### S2M Technical Specifications

Technical Specifications offer an electronic representation of an AAIS insurance product in a system consumable format.

### S2M Rating & Data Tables

Rating & data tables are AAIS factors and relativities, loss costs, and territorial definitions from multistate and state manual pages.

- Provide product reference data in a digital format that is easily consumable.
- Saves time and money to implement a new or updated product on a Speed to Market basis.

### S2M Rating Examples

Rating examples provide an overview of premium calculations using sample rating information.

- Current, accurate countrywide and state-specific S2M Rating Examples are updated when needed.
- Access to on-demand step-by-step explanations of basic and optional premium calculations.

## Commitment to Growth

AAIS is committed to continually enhancing our S2M Toolkit with new features and capabilities as we find new ways to increase our Members' speed to market.

All three S2M Tools are intended to work in coordination with and complementary of each other. Each S2M Tool can be used on a standalone basis or in conjunction with the other S2M Tools. This allows solution providers to use S2M Tools independently, or in concert, based on need.

### For More Information...

Contact your AAIS Engagement Manager to learn more about the S2M Toolkit.

