

# AAIS Speed to Market (S2M) Toolkit

The AAIS Speed to Market (S2M) Toolkit helps Member companies efficiently implement new or updated insurance products within their policy administration system (PAS) or rating engine (RE).

The S2M Toolkit provides components in formats that can be easily digested and used by Member companies and are an integrated complement to complete and compliant AAIS manuals, forms, endorsements, and rating information. Together with AAIS Onboarding services, the S2M Toolkit helps alleviate the stress of implementing and migrating products across current and new jurisdictions.

## S2M Toolkit Tools

### Product Models

S2M Product Models provide Member companies with a visual representation and conceptual model of AAIS insurance products, including pertinent details regarding forms, endorsements, and rules.

Product Models are currently provided as S2M Mind Maps to support product understanding and implementation efforts.

- Accelerate product development using visual tools and product content
- Create one source of product metadata

### Rating & Data Tables

S2M Rating & Data Tables provide AAIS factors and relativities, loss costs, and territorial definitions from multistate and state manual pages.

- Deliver product reference data in a digital format that is easy to access and use
- Reduce time and cost associated with implementing new or updated products on a speed-to-market basis

### Rating Examples

S2M Rating Examples provide an overview of premium calculations using sample rating information.

- Include current, accurate, countrywide, and state-specific examples that are updated as needed
- Offer access to step-by-step explanations of basic and optional premium calculations

### Test Cases

S2M Test Cases provide a validation tool when an AAIS product has been developed and implemented on a PAS or RE.

- Include selected sample inputs and expected outputs for validation
- Help streamline implementation testing and quality assurance

## Commitment to Ongoing Improvements

AAIS remains committed to continually enhancing our speed-to-market capabilities to reduce complexity, accelerate deployment timelines, and help Members bring products to market more efficiently.

The S2M Tools are designed to work both independently and in coordination with one another, allowing solution providers to leverage them based on their specific needs. They can also be customized to reflect company-specific modifications made to address market demands.

## Learn More

Contact the AAIS Member Engagement team for more information.

